



July 29, 2020

The Council of The Devon
2401 Pennsylvania Ave.
Wilmington, DE 19806

Scope of work listed below:

The proposal does include a \$5,000 allowance for building permits.
Includes placing construction dumpster on site during construction for construction debris removal.
Includes daily clean-up of work areas.
Work to be performed during normal business hours.

Phase 1 Scope of work:

Mail room renovations and three restroom renovations

Phase 2 Scope of work:

Lobby and 1st floor corridor renovations

Phase 3 Scope of work:

Floors 2 to 16 (14 floors) consecutive corridor renovations if contract signed in 2020.
If signed in 2021 a price increase of 10% is applicable.

Price for the above mentioned scope of work all phases 1 to 3: \$ 799,555.00
(seven hundred ninety nine thousand five hundred fifty five dollars and zero cents).

Phase 1-3 Pricing breakdowns:

Phase 1:	\$ 72,200.00	Mailroom
Phase 1:	<u>\$ 55,070.00</u>	Three Restrooms
Phase 1:	\$127,270.00	Total for Phase 1
Phase 2:	<u>\$ 224,285.00</u>	Lobby and First Floor Corridors
Phase 2:	\$224,285.00	Total for Phase 2
Phase 1 and 2:	\$351,555	Total for Phase 1 and 2
Phase 3:	<u>\$ 32,000.00</u>	Per Floor for Floors 2 to 16 if done consecutively
Phase 3:	\$448,000.00	Total for Phase 3 if contract executed in 2020

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Pricing breakdowns:	<u>Ph 1 & 2</u>	<u>Ph 3 Per Floor</u>	<u>Ph 3 Total 2020</u>
General Conditions including Project Management/Supervision	\$38,000	\$1,660	\$23,240
Permits	\$5,000		
Dumpsters/trash removal	\$4,400		
Temp protection	\$2,200		
Demolition	\$22,700	\$1,600	\$22,400
Concrete work	\$1,000		
Carpentry:	\$16,200		
Mirrors	\$3,900		
Doors	\$3,400		
Electrical	\$30,680	\$7,200	\$100,800
Fire alarm	\$4,500		
HVAC	\$900		
Plumbing	\$9,400		
Firestopping	\$2,500		
Drywall	\$4,100		
Trimwork, mouldings, mailboxes	\$59,700		
Paneling, casework, tops, radiator Enclosures and new elevator panels.	\$58,300		
Flooring	\$29,220	\$11,000	\$154,000
Painting	\$10,520	\$7,900	\$110,600
Acoustical ceilings	\$6,200		
ADA restroom accessories	\$3,610		
Subtotal for above:	\$316,430	\$29,360	\$411,040
Profit and overhead:	\$35,125	\$2,640	\$36,960
Sale price:	\$351,555	\$32,000	\$448,000
Total of Phase 1, 2 and 3	\$799,555		

Thank you for this opportunity and we do look forward to working closely with you on your renovation projects.

Best,

Ken Ralsten
President-Premier Builders Inc.

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